

Message Text

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PAGE 01 STATE 014874
ORIGIN COME-00

INFO OCT-01 EA-10 ISO-00 EB-08 /019 R

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COM/OED/MEPD/SMCONGER, DIRECTOR
-----060484 191755Z /46

P 191630Z JAN 78
FM SECSTATE WASHDC
TO AMEMBASSY SEOUL PRIORITY

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E.O. 11652: N/A

TAGS: BENC, KS

SUBJECT: MAJOR PROJECT: SEOHAE THERMAL PLANT - TWO 200 MW
ANTHRACITE COAL FIRED UNITS

1. FOSTER WHEELER ADVISED COMMERCE/MEPD ON JANUARY 18 OF URGENT NEED FOR EMBASSY ASSISTANCE REGARDING SUBJECT. SUBJECT PROJECT CONSISTS OF TWO 200 MW UNITS FOR THE SEOHAE THERMAL PROJECT (ANTHRACITE COAL FIRED) WITH TURBINE/GENERATORS AND BOILER MANUFACTURERS INVITED TO SUBMIT BIDS BY FEBRUARY 23. INVITATIONS HAVE BEEN EXTENDED TO 23 TURBINE/GENERATOR AND BOILER FIRMS INCLUDING FIVE U.S. (GENERAL ELECTRIC, WESTINGHOUSE, FOSTER-WHEELER, BABCOCK AND WILCOX, AND COMBUSTION ENGINEERING) AND SEVERAL FROM JAPAN AND WESTERN EUROPE. KAISER ENGINEERS ARE CONSULTANTS FOR THIS PROJECT. QUALIFIED BIDDERS MUST HAVE ARRANGED FINANCING FOR THE BUYER AS PART OF BID PACKAGE. IT IS IN THIS AREA IN WHICH FOSTER-WHEELER SEEKS ASSISTANCE.

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2. A "CATCH 22" SITUATION EXISTS IN THE AREA OF FINANCING. FOSTER-WHEELER HAS REQUESTED A P.C. FROM EXPORT-IMPORT BANK. EXPORT-IMPORT IS INTERESTED AND FEELS PROJECT IS VIABLE, HOWEVER, PROJECT DOES NOT APPEAR ON THE ECONOMIC

PLANNING BOARD (EPB) PRIORITY LIST AND EXPORT-IMPORT CANNOT ISSUE P.C. UNTIL PROJECT IS ADDED TO EPB PRIORITY

LIST. FOSTER-WHEELER OFFICIALLY REQUESTED KECO TO GET PROJECT ON EPB LIST EXPLAINING THAT EXPORT-IMPORT CANNOT PARTICIPATE UNLESS THEY DO. IN SPITE OF KECO'S AWARENESS THAT THE PROJECT MUST BE ON EPB'S PRIORITY LIST KECO ON JANUARY 16 REQUESTED EPB TO "PUT PROJECT ON PRIORITY LIST IF A U.S. FIRM IS SELECTED". KECO'S REQUEST OF COURSE

DOES NOT CORRECT THE "CATCH 22" SITUATION.

3. FOSTER-WHEELER REQUESTS EMBASSY ASSISTANCE TO GET PROJECT ON EPB PRIORITY LIST. ALSO IF EMBASSY HAS ANY INFORMATION AS TO WHY KECO IS DOING THIS WHEN THEY HAVE SOLICITED U.S. FIRMS TO BID AND ARE AWARE OF THE NEED FOR EXPORT-IMPORT INVOLVEMENT AND OF EXPORT-IMPORT'S REQUIREMENTS REGARDING THE PRIORITY LIST. PLEASE CABLE COMMENTS AND RESULTS OF EMBASSY INVOLVEMENT. CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 jan 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE014874
Document Source: CORE
Document Unique ID: 00
Drafter: OED/MEPD/LENGLESON/LW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780029-0108
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780144/aaaabkzk.tel
Line Count: 78
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 4ae13be2-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 05 may 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3746500
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: SEOHAE THERMAL PLANT - TWO 200 MW ANTHRACITE COAL FIRED UNITS
TAGS: BENC, KS
To: SEOUL
Type: TE
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